



**SKILLBRANCH**

Revolution in simultaneous interpretation

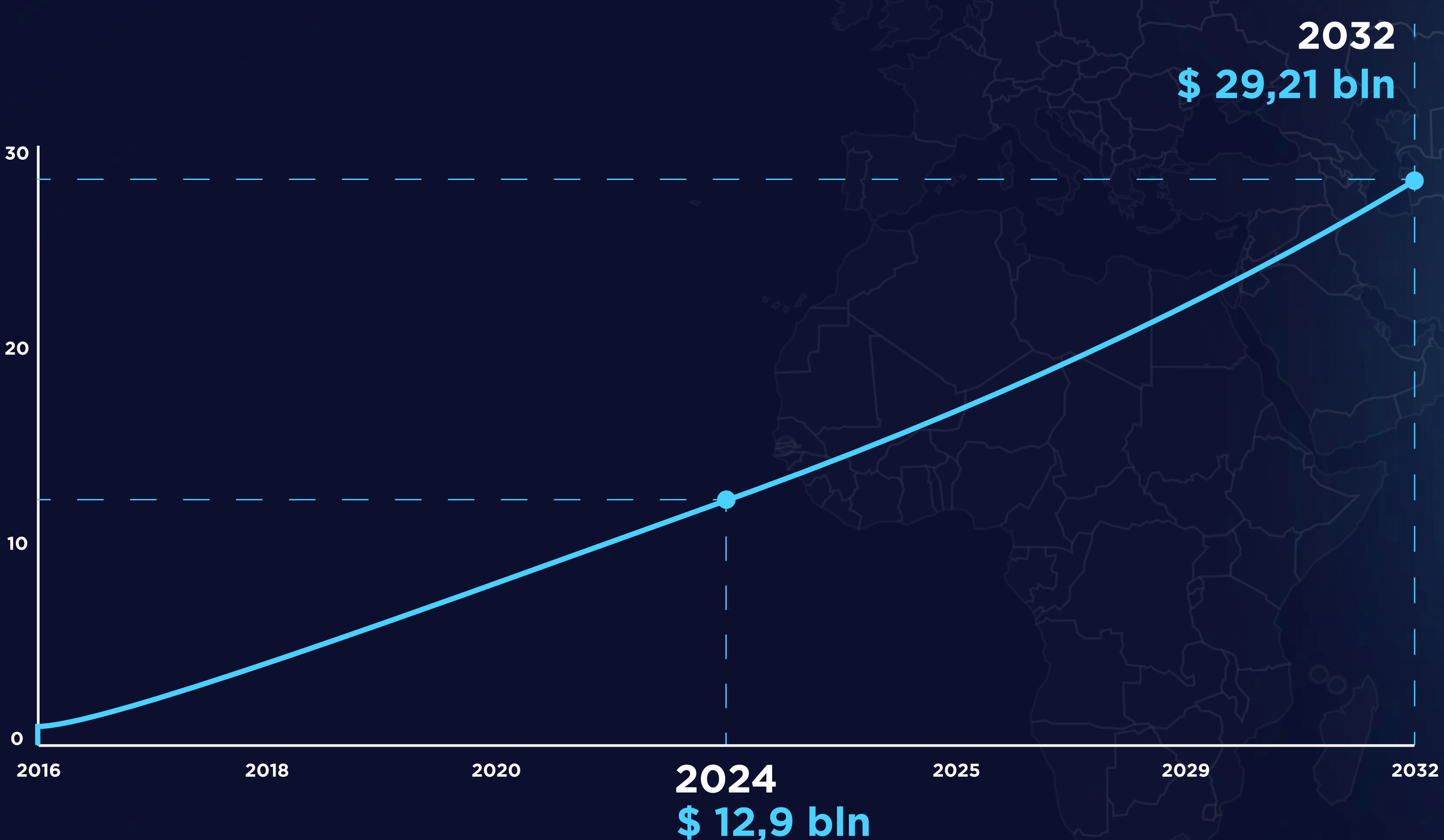
# **SIMULTANEOUS SPEECH TRANSLATION INTO 70 LANGUAGES USING AI**

We are transforming the translation market with AI, eliminating human involvement.





# The simultaneous interpretation market is on the brink of a revolution.



in the period  
**from 2022 to 2032**

Growing up to  
**\$ 29,21 bln**

CAGR -  
Compound Annual Growth Rate  
**10.76%**

Source: <https://www.businessresearchinsights.com/market-reports/interpreting-market-102573>



# A unique window of opportunity



The acute shortage of interpreters and the development of neural networks create ideal conditions for a technological breakthrough

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## Growing demand

The increasing number of international events and conferences



## Globalization

The growth of international cooperation and the need for communication



## Workforce shortage

A critical shortage of professional interpreters amid growing demand



## AI progress

Revolutionary advancements in artificial intelligence



# Why choose SKILLBRANCH

A ready-made enterprise-level solution for large-scale events



## ChatGPT & Whisper (OpenAI)

- Not optimized for conferences
- No voice cloning
- No corporate features

## Microsoft

- Launch in 2025
- Only 9 languages
- Limited to Teams platform

## DeepL

- Launch in 2024
- Only for small meetings
- No scalability



## SKILLBRANCH

- Designed for events with 10,000+ participants
- Latency of 3-5 second (soon to be 2 seconds)
- Real-time translation into 70+ languages
- Speaker voice cloning + summary feature
- Browser-based, no installation required
- Enterprise-ready solution
- Proven performance at international conferences



# How the SkillBranch technology works



## STEP 1

### Transcribing

Speech → Text

- Accuracy: 98.7%

## STEP 2

### Language Translation

Original Lang. → Listener's Lang.

- Translates into 70+ languages
- Translation accuracy: 95%+  
(Powered by OpenAI)

## STEP 3

### Playback

Text → Speech

- Uses 6 standard voice
- Option to clone the speaker's voice

**The entire  
process:**

**3 – 5 seconds**

Optimization target: 2 seconds



# Proven in operation



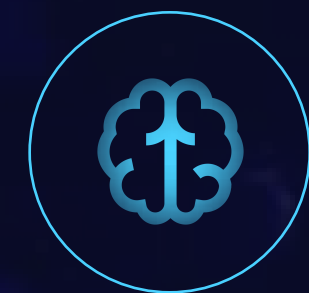
Our technology has already proven its effectiveness at an international conference in Dubai

[blockchain-life.com](https://blockchain-life.com)



**10,000+ participants**

48 hours of uninterrupted operation



**70 languages translated**

Advantage for events



**Cost savings of \$50,000+**

On interpreters, headsets and technical support

## ADDITIONAL BENEFITS

- Browser-based operation — No special equipment required
- Zero headset costs — Participants use their own devices
- Subtitles + Voice translation — Dual accessibility for users

**This is not an experiment — it's a working enterprise-level solution.**

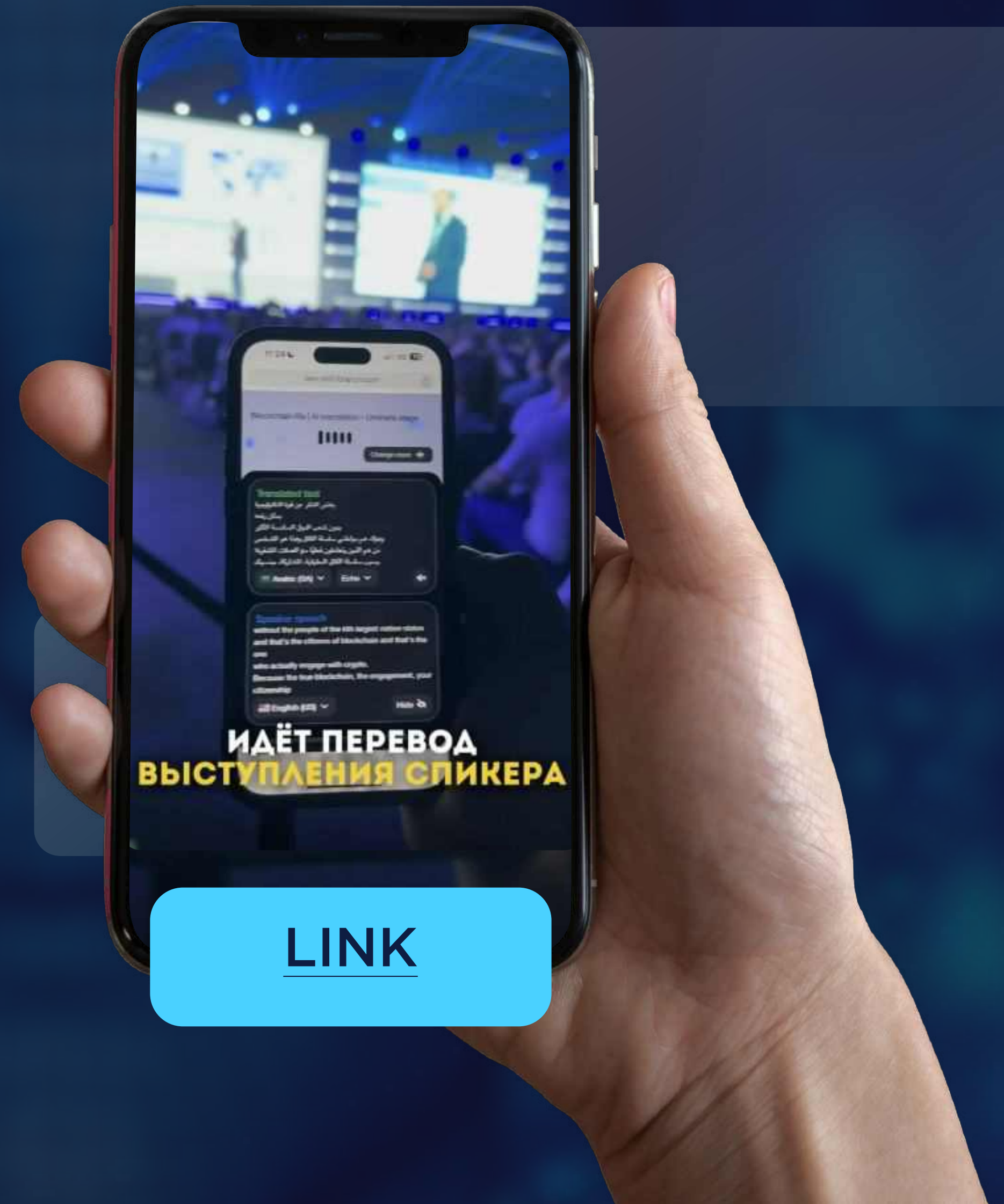


# Product Demonstration

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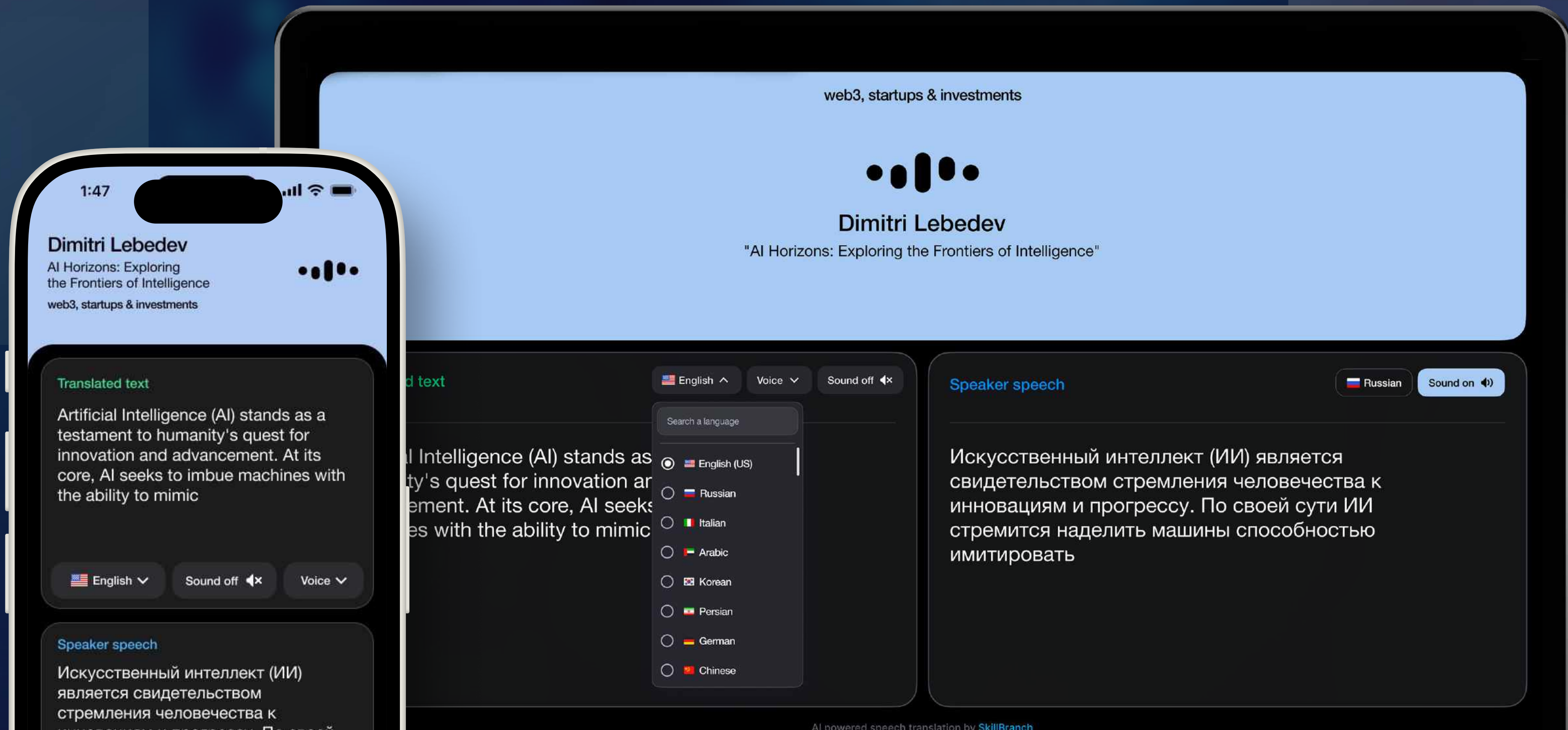
- Our solution works directly in the browser —
- No need for special apps or software.
- **Real-time функции**
  - Simultaneous subtitles — Real-time on-screen text translation.
  - AI-generated summaries — Key takeaways from each session are automatically summarized.
  - Live analytics for organizers — Real-time insights and data tracking for event management.





# Product

Everything works directly in the user's browser  
— no third-party apps required.






# AI Translator VS Human Interpreters



Scenario: 1-day conference (8 hours) with 4 language translations

## BENEFIT

- Cost savings of up to 90%
- Flat rate for any number of languages and participants
- No reliance on human availability
- 24/7 uninterrupted operation

	 SKILLBRANCH	LIVE INTERPRETERS
Cost	<b>\$640</b> \$80/HOUR	<b>\$5,760</b> 4 interpreters (\$180/hour for 1 language pair)
Equipment	<b>\$0</b>	<b>\$3,000</b> headsets (200 participants) + sound booth
Technical support	<b>\$0</b>	<b>\$600</b>
Logistics and accommodation	<b>\$0</b>	<b>\$1,000</b>
Installation time	<b>10 MINUTES</b>	<b>SEVERAL DAYS</b>
Work 24/7	<b>+</b>	<b>-</b>
Subtitles + summary + analytics	<b>+</b>	<b>-</b>
Voice selection option	<b>+</b>	<b>-</b>
Scalability	<b>10 000+</b>	<b>LIMITED BY HEADSET SUPPLY</b>
Quality	<b>HIGH, CONSTANT</b>	<b>HIGH, VARIABLE</b>
TOTAL	<b>\$640</b>	<b>\$10,360</b>



# Market Analysis of AI Translators



Comparative analysis and our advantages over other AI solutions

## Interprefy

**Price:**

\$150/hour  
+ Interpreter fees  
80+ languages

**Key features:**

- Live interpreters + AI
- ISO 27001 certification

For large conferences and international organizations

**\$9,600**

## Wordly

**Price:**

\$150/hour for all languages  
Up to 50 participants  
60+ languages

**Key features:**

- Fully AI-based
- SOC 2 Type II certification

For corporate meetings and mid-size conferences

**\$1200**  
(Up to 50 participants)

## SkillBranch

**Price:**

\$80/hour with no limits  
10,000+ participants  
70+ languages

**Key features:**

- AI with 3-5 second delay
- Voice cloning
- Flexible implementation
- Analytics + summary

For large-scale events and enterprise-level needs

**\$640**  
(full functionality)

## Stenomatic

**Price:**

\$90-120/hour  
Limited volume of minutes  
75+ languages

**Key features:**

- Quick setup
- Web access
- Easy integration

For small events and educational purposes

**OT \$720**  
(limited functionality)

Example: Conference for 1000 participants, 4 languages, 8 hours



# Product Ecosystem



Unit economics with 97% margin and three revenue streams for rapid growth to \$20M ARR

## Conferences & Events

Cost: from \$80/hour  
Transition to local  
neural networks will  
reduce the cost price  
to nearly zero

**Phenomenal Margin: 97%**

**NET COST:  
\$1-3/HOUR**

## Corporate Solutions

Price of the boxed  
solution with local  
installation:  
\$20,000/year

### Use Cases:

- Corporate meetings
- Partner negotiations
- Investor presentations
- Employee training



**Goal:**  
**\$20M ARR by 2028**



# From MVP to \$20 Million: Growth Roadmap



Key Metrics	1 year	2 year	3 year	Total	Proportion
Revenue	\$860,000	\$4,768,000	\$19,890,000	\$25,518,000	100%
Conferences	\$345,000	\$1,910,000	\$7,890,000	\$10,145,000	40%
• Number of hours	3,450	19,100	78,900	101,450	
Corporate Solution	\$260,000	\$1,400,000	\$6,000,000	\$7,660,000	30%
• Number of licenses	13	70	300	383	
Mobile Application	\$255,000	\$1,458,000	\$6,000,000	\$7,713,000	30%
• Number of users	12,750	72,900	300,000	385,650	



# Team



Working together  
for over 10 years



**Dimitri Lebed**

CEO SkillBranch

**TOP 3 AI blogs in CIS -  
1 mln+ subscribers  
@lebed\_88**

Experience in the  
business for over 13  
years.

Trained more than 3000  
IT specialists



**Mikhail Makeev**

CTO SkillBranch

Senior Fullstack  
Developer:

Node.Js (backend)  
Vue.Js (web frontend)  
Android  
(Kotlin, mobile)  
Flutter (mobile)



**Eldiyar Barynbekov**

Senior JavaScript  
Engineer

5 years of  
experience in  
building scalable  
and high-load  
systems in FinTech,  
Crypto, and AI  
integrations.



**UX/UI Designer**

UX/UI Designer



**QA**

QA



# Roadmap



**2024 Q4**

- Product Launch
- Speed optimization to 3 seconds
- Translation quality improvement

**2025 Q3**

- Launch of V2 platform
- B2C product version
- Speed optimization to 2 seconds
- Enhanced analytics
- Voice cloning feature
- Summary function

**2025 Q4**

- Full-fledged SaaS product
- Automation of integrations
- Organizer's personal dashboard
- Optimization of AI cost

**2025 Q4**

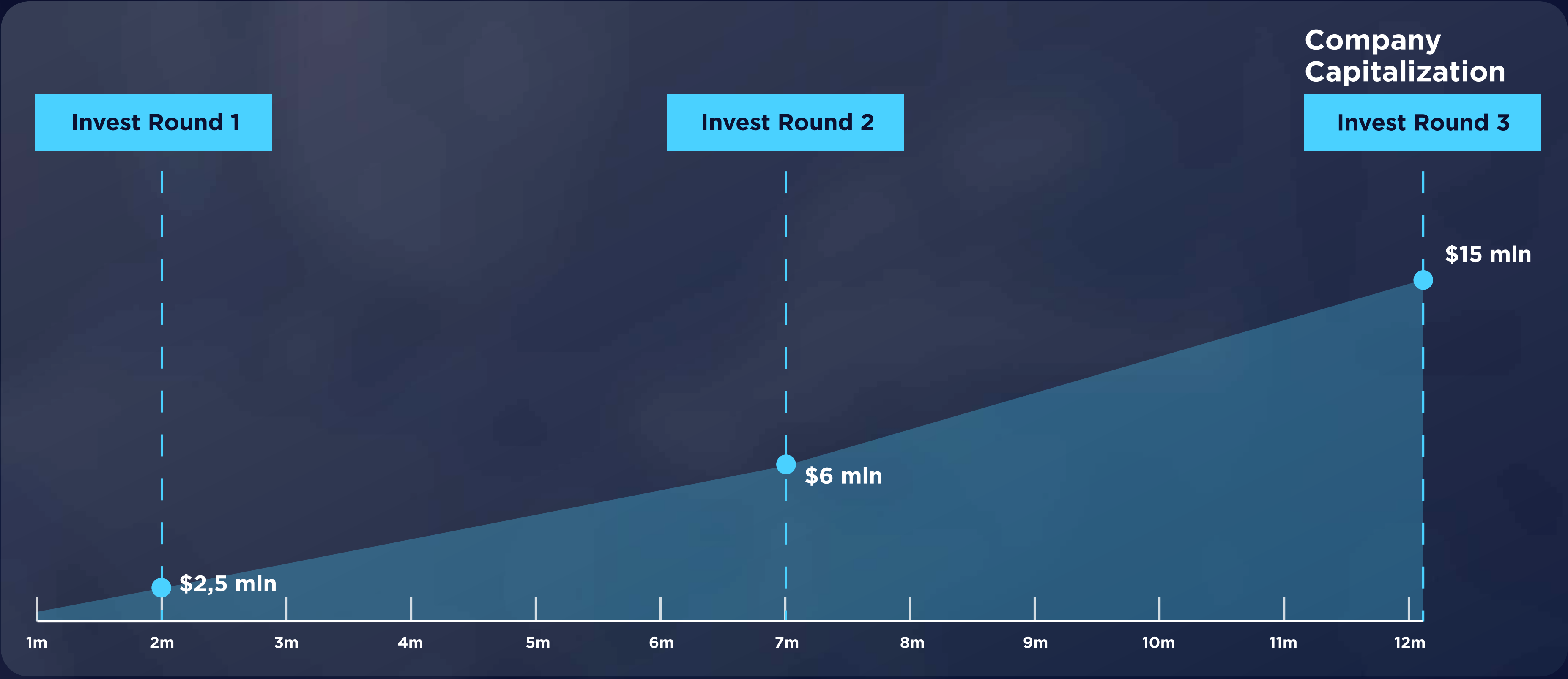
- Development of industry-specific solutions
- Expansion of the language base
- Transition to local neural networks

**2026 Q1**

- October - December**
- International expansion
  - Enterprise integrations



# Our Plan for Capitalization Growth



Projected company valuation in 3 years:  
**\$100+ mln**



Our Goal:  
Build a \$1+ billion company.



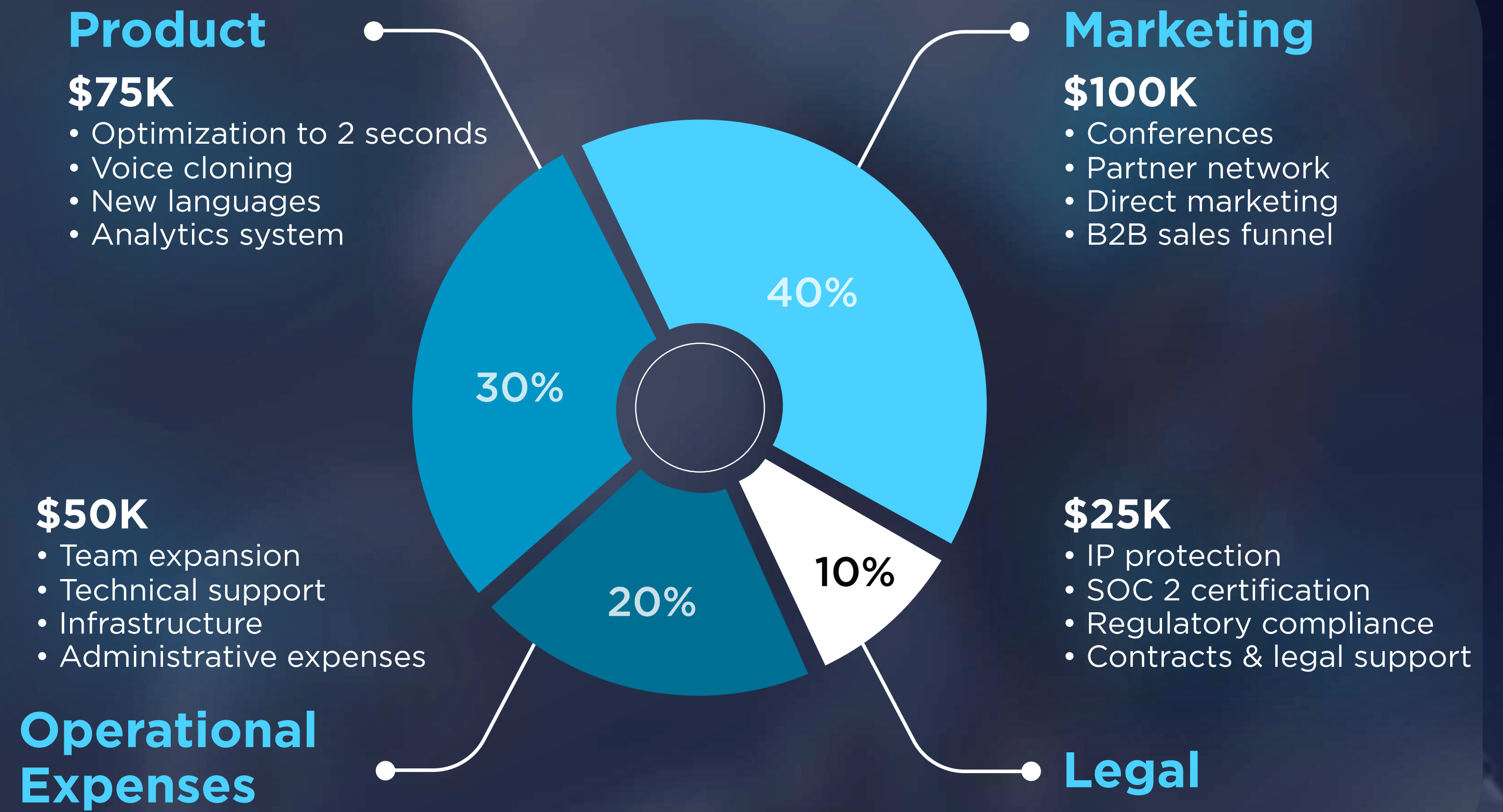
# Investments



Pre-Seed Round to Capture the Rapidly Growing Market

Pre-Seed Round  
**\$250,000**

Raised: **\$98,000** Remaining: **\$152,000**



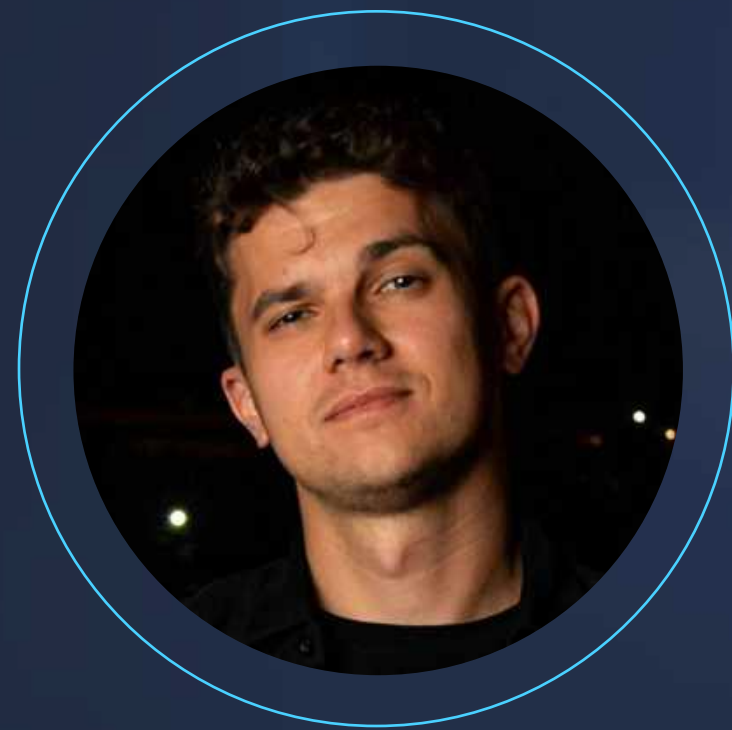


# Project Investors



## Regolith: Venture Investing

Regolith is a platform that unlocks opportunities to invest in unique deals across Pre-IPO, Startups, Funds, Real Estate, and Cryptocurrencies, catering to both beginner investors and professionals.



## Vyacheslav Andriyanov

Entrepreneur, mentor,  
investor  
Business turnover  
\$6.5 mln/year



## Anton Link

+7 years in Banking & Finance.  
+10 years in Business &  
Fintech/Digital.  
+6 years in Crypto Industry &  
DeFi/Blockchain.  
Founder WEB3 GROUP,  
co-Founder UNITBOX PROTOCOL  
& W3G.CAPITAL



## Pavel Pessi

IT entrepreneur.  
Founder of the largest  
football website in the CIS  
(covering matches, players,  
clubs, and statistics)

[Soccer365.ru](https://soccer365.ru)



## Andrey Primachev

Entrepreneur  
Investor



# Investment Proposal

Pre-Seed Round to Capture the Rapidly Growing Market

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**Raising funds through  
SAFE into equity**  
(share capital)

**Company valuation**  
**\$2,5 mln**



**Minimum investment  
check \$100**



# Exit Strategy for Investors



Three potential scenarios within a 3-5 year horizon

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## Strategic Investor \$100M

### Potential Buyers:

- Event platforms
- AI companies
- Companies from the translation industry

## IPO on NASDAQ \$500M+

### Target Metrics:

- Revenue: \$50M+
- Growth: 100%+ per year
- Margin: >70%

## Merger - M&A

### Target Metrics:

- Merger with a complementary business
- Strengthening technological advantage
- Accelerating international expansion



# Time to Act



**\$29B**

The market is on the  
brink of transformation



**Product**

A product with real  
users



**\$152K**

Remaining in the  
round



**Potential investor  
returns**

1 year **6X**    3 years **40X**    5 years **100X+**

**JOIN THE REVOLUTION IN THE SIMULTANEOUS  
INTERPRETATION INDUSTRY**

A team with relevant experience and ambitions is ready for rapid growth to \$20M in annual revenue. But the window of opportunity is limited — don't miss your chance to be part of this success story.



# Contacts

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**Founder SkillBranch**